

## Message Text

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42

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W

----- 102196

R 240930Z JUL 74

FM AMCONSUL BREMEN

TO FAS USDA WASHDC 023

INFO SECSTATE WASHDC 1467

USDOC WASHDC

AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMCONSUL FRANKFURT

UNCLAS BREMEN 0335

BONN FOR AGATT

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: AGRICULTURAL TRADE OPPORTUNITY

1. 428/03/A0001

2. 072474

3. T. WESTON

4. 428 WEST GERMANY

5. AD

6.A. REPLY TO--

6.B. MR. ARTUR SUELWALD, OWNER

6.C. A.F. SUELWALD

MOORDEICHER LANDSTR. 1-5, POSTFACH 660268

28 BREMEN 66, GERMANY

7. CABLE: SUEPHAKO BREMEN. TEL. 0421/56783

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8. --

9. 114. 9A. EXCLUSIVE AGENCY.

10. DESCRIPTION.

20522XX-0000. DIABETIC COOKIES.

20657XX-0000. DIETETIC CHOCOLATE-TYPE CONFECTIONERY  
(SWEETENED WITH DEXTROSE--INVERT SUGAR)

2065XXX-0000. DIETETIC CANDY AND OTHER CONFECTIONERY PRODUCTS  
(EITHER SUGARLESS OR SWEETENED WITH DEXTROSE)

204XXXX-0000. DIABETIC AND DIETETIC FOODS, FOR STARCH-SUGAR  
RESTRICTED DIETS.

2032498-0000. CANNED HEALTH FOODS, FOR SALE IN SPECIALTY  
FOOD SHOPS.

2051XXX-0000. DIETETIC CAKES, PIES, AND PASTRIES, SWEETENED  
WITH DEXTROSE.

THE FIRM, FOUNDED IN 1935, IS A WELL-REPUTED DISTRIBUTOR AND  
SALES AGENT FOR PHARMACEUTICAL PREPARATIONS, MEDICAL-TECHNICAL  
SUPPLIES, AND DIETETIC FOODSTUFFS. MAINTAINS EFFICIENT SALES  
ORGANIZATION THROUGHOUT WEST GERMANY. ITS CLIENTELE CONSISTS  
OF PHARMACIES, DRUGSTORES, AND HEALTH FOOD SHOPS. EMPLOYS 9.  
ANNUAL SALES AMOUNT TO CA. \$1 MILLION. GOOD FINANCIAL REPUTATION.

FIRM WOULD LIKE TO TAKE OVER AGENCY OF U.S. COMPANY OFFERING  
ENTIRE LINE OF DIABETIC AND DIETETIC FOODSTUFFS. WESTON

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 JUL 1974  
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**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Film Number:** D740200-0305  
**From:** BREMEN  
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**Line Count:** 92  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
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